



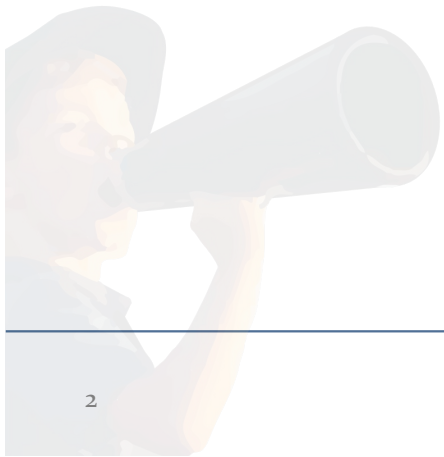
**FINANCIAL YEAR 2025**

*At a glance*

**Tan Teng Muan  
Non Executive Chairman  
OEL**

# Agenda

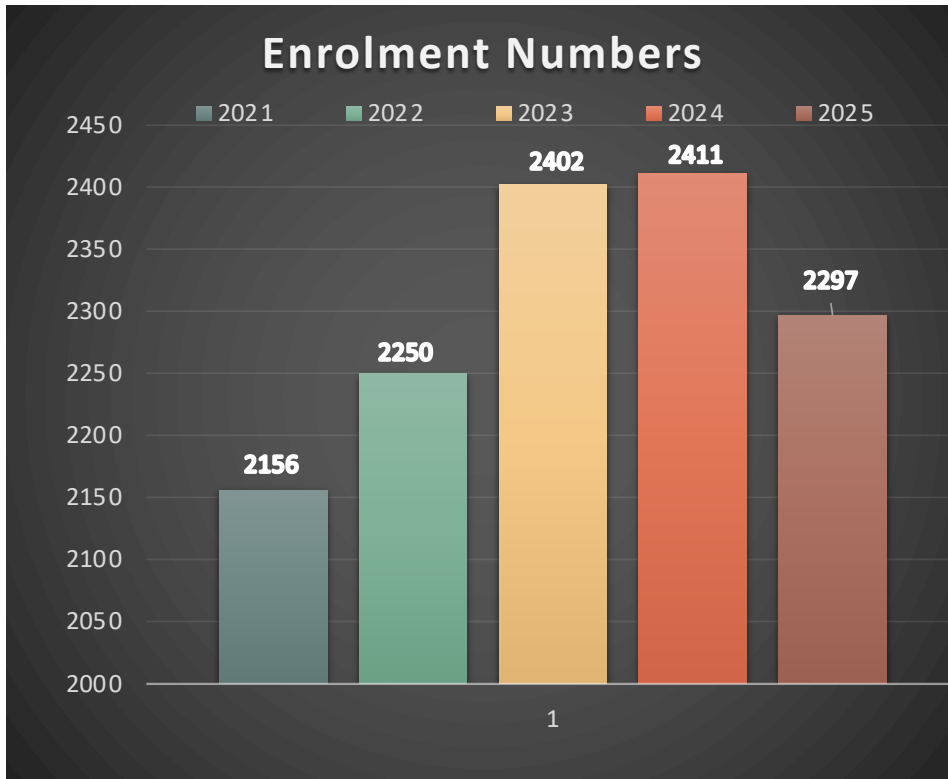
- Enrolment Trends & Academic Excellence and Outcomes
- Financial Performance
- Operating Environment & Stability
- Outlook and Board Considerations
- Commitment to Excellence





# Enrolment Trends

# Enrolment Trends: Enhancing Academic Excellence

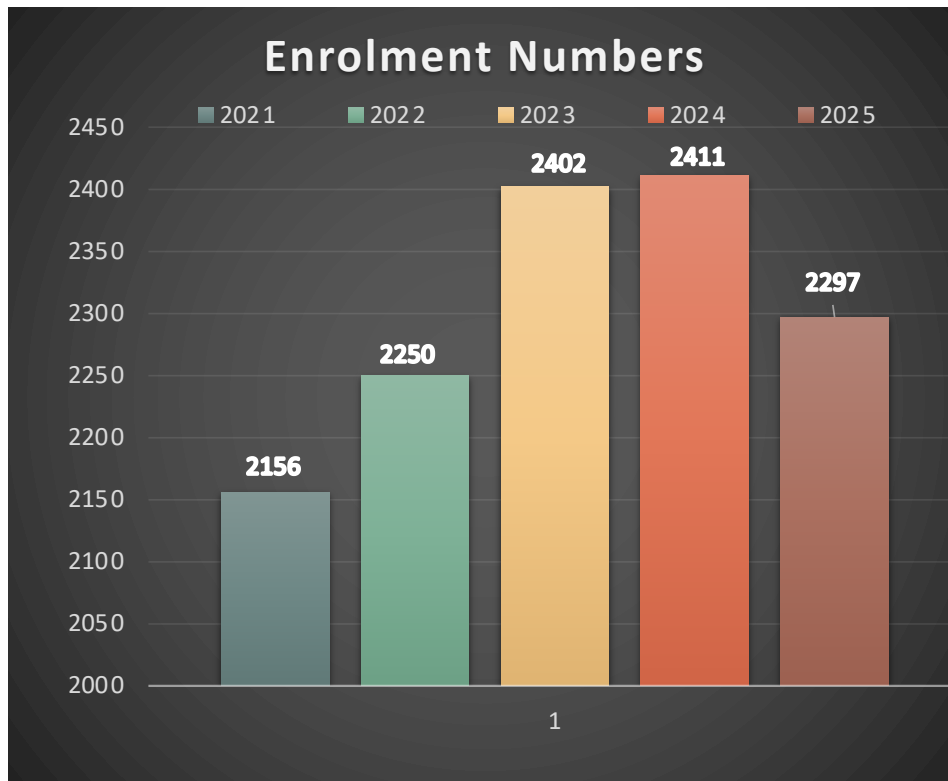


## Enrolment the past five years

– *Path of Resilience and Growth*

- **2020-2024:** Enjoyed steady increases
- **Enrolment numbers in FY2024:** Rose to 2,411 students
- **FY2025:** Modest 4.7% decline after four consecutive years of growth

# Enrolment Trends: Enhancing Academic Excellence



- **Easing from broader market conditions:**
  - Changes in global employment landscapes
  - Changes in operating environment: Growing number of Foreign Systems School (Full vs Lite) targeting the same pool of prospective students

# Steadfast in our Commitment

## Driven by business goals:

- Prioritising growth in student enrolment
- Refreshing and expanding service offerings and enrichment programmes
- Strengthening community engagement, enhancing outreach effort through strong collaborations with Parents' Association
- Supporting student recruitment initiatives





# Academic Excellence and Outcome



## Nurturing talented global leaders

### Strong academic performance amid challenging conditions

- **94%** IB pass rate (*vs 81.3% global*)
- **35** IB score average (*vs 30.5 global*)
- **99%** IGCSE Pass Rate

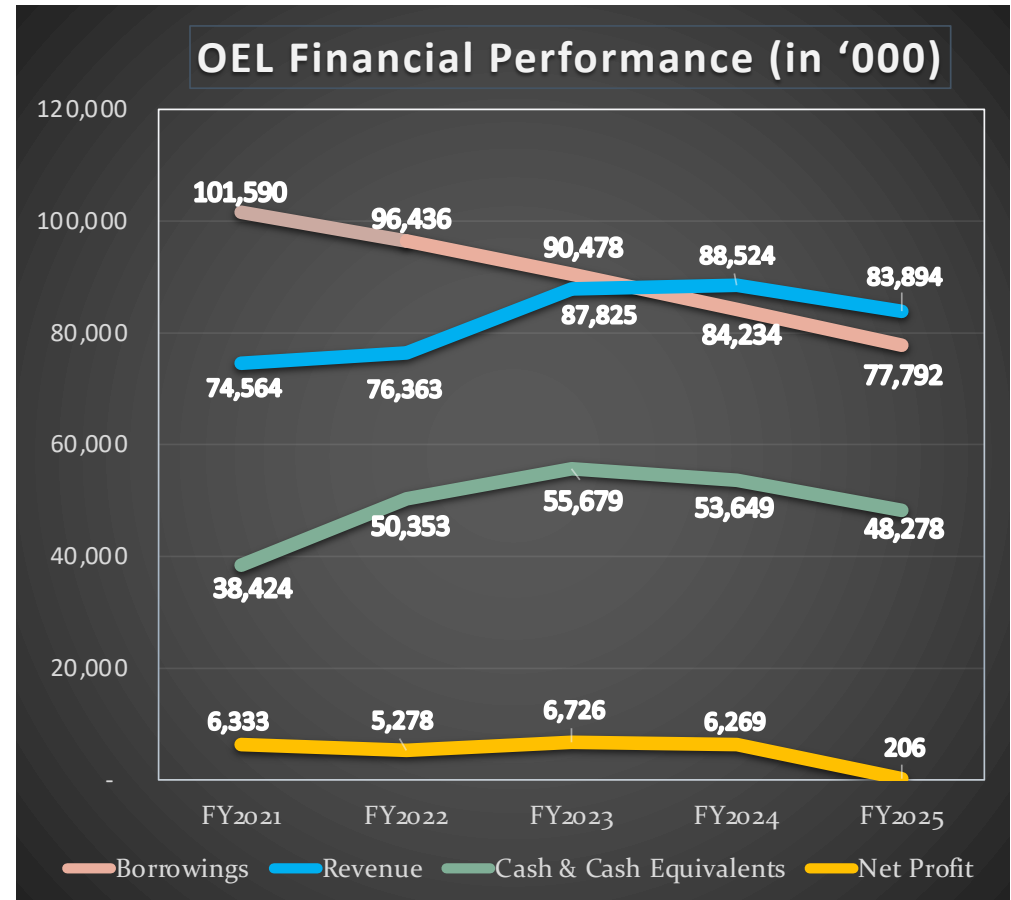
*...and strong co-curricular achievements*

# Financial Performance

Financial Year 2025



- **Net Profit FY2025: \$0.2M  
(Down from S\$6.3M FY 2024)**
  - Softer demand environment
  - Increased competition
- **Positive Operating Cash Flow Maintained**
- **Bank Loan declining**
- **Covenants Complied**



A group of people at a cultural event, some in traditional white and blue attire, clapping. The background is dark with a flag visible on the right.

# Operating Environment and Stability

Global Challenges, Unwavering  
Dedication to Stakeholders

# Environment Ahead

- **Global operating environment**
  - Complex and Challenging
  - Uncertain and Volatile
- **Competition Pressures**
- **Full FSS and Lite FSS (fewer or no facilities)  
Competition from across the Causeway**
- **Shrinking Catchment pool with allowances from companies being more modest now >> families become more cost conscious in their choice.**



# Environment Ahead

- Commitment to **HIGH QUALITY EDUCATION SERVICES** – supported by our unique Study Preparation, Intellectual Development, Foreign Language programmes, Competitive Sports Teams and Educational Intervention Services
- Strengthen our **PROGRAMME ENHANCEMENT**
- Uphold our **STRONG GOVERNANCE** – prudent in cost management and our operating expenditure to safeguard financial resilience



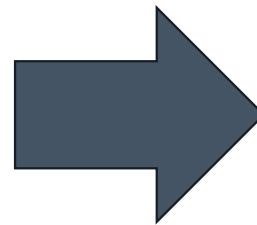


# OUTLOOK AND BOARD CONSIDERATIONS

Confidence in Fundamentals,  
Commitment Amid Uncertainty

# OUTLOOK

Strategy
RESTORE ENROLMENT GROWTH
Enhance programmes and student experiences
Strengthen parent engagement
Support student recruitment initiatives



Proposed dividend :  
**\$0.007 per share**  
Long term fundamentals remain intact



The world has changed  
We are not standing still  
We will adapt with target initiatives  
to **meet families where they are**

**Our commitment to investors:** We will remain resilient, responsive and nimble for sustainable growth in the years ahead.

**Thank you**

**Overseas Family School**  
**Graduating Class of 2025**  
29 May 2025

